



PRESS RELEASE

OMER BOARD OF DIRECTORS EXAMINED THE MANAGEMENT DATA OF THE FIRST QUARTER OF 2024

STRONG GROWTH IN ALL THE MAIN ECONOMIC-FINANCIAL INDICATORS

- Total consolidated revenues: **19.2 million Euro (up about 23% YoY)**
- EBITDA: **3.8 million Euro, up 23% YoY**
- EBITDA Margin: **20% in line with the first quarter of 2023**
- Net Financial Position: **positive (cash) amounts to 21.0 million Euro (positive equal to 19.7 million Euro as of December 31st 2024)**
- Backlog: equal to **124 million Euro**
- Soft Backlog: equal to **245 million Euro**

Carini (PA), April 29th, 2024 – The Board of Directors of OMER S.p.A. (the “**Company**” or “**OMER**”, ISIN IT0005453748) – a company active in the sector of components and interior furnishings for railway transport vehicles – examined the management data relating to the first three months of 2024, not subject to legal audit, which show a significant growth in the main economic indicators.

Giuseppe Russello, Chairman and CEO of OMER S.p.A. commented: *“We are satisfied with the results achieved in this first quarter, which highlight a significant growth in all economic-financial indicators. Despite a cost base that is still higher than the period before the outbreak of the conflict between Russia and Ukraine, we were able to adopt strategic business choices that allowed us to maintain high profitability thanks, in particular, to the increase in volumes. For the rest of the year, we are confident that this positive trend can continue, despite the persistence of a complex macroeconomic framework. With the aim of confirming ourselves as a reference player for the sector, both in Italy and abroad, we will continue to consolidate current commercial partnerships as well as identify new project opportunities and new customers and markets”.*

Total consolidated revenues amounted to approximately 19.2 million euro, an increase of 23% (+3.6 million euro) compared to the same period of 2023. The growth was determined in particular by a significant increase in volumes of production, to respond to the continuous growth in orders, and by the recognition of part of the price revisions agreed with customers to take inflationary effects into account.

EBITDA stands at approximately 3.8 million Euro, an increase of approximately 23% compared to the first quarter of 2023, with an EBITDA margin - ratio between EBITDA and total consolidated revenues - equal to 20%, in line with the first quarter of 2023. This result is to be considered positive, as the cost of the main production factors, albeit with a gradual reduction trend, is still significantly higher than the values recorded before the outbreak of the Russian-Ukrainian conflict. We also note an increase in labor costs, also already noted in previous months, resulting both from an increase in the number of direct and indirect resources and from the increase in the average per capita contractual cost.



The Group's consolidated **Net Financial Position** is positive (cash) and equal to approximately 21.0 million Euro, compared to a value as of December 31st, 2023 of approximately 19.7 million Euro. This value increased by approximately 1.3 million Euro compared to December 31st, 2023 thanks to the strong cash generation deriving from operating activities.

The **backlog**¹ amounts to 124 million Euro, in line with December 31st, 2023; the **soft backlog**² is equal to 245 million euros.

This press release is available in the Investor Relations section of the website <https://omerspa.com>. For the transmission of Regulated Information, the Company uses the EMARKET SDIR dissemination system available at www.emarketstorage.com, managed by Teleborsa S.r.l. - with headquarters in Piazza di Priscilla, 4 - Rome - following the authorization and CONSOB resolutions no. 22517 and 22518 of 23 November 2022.

About OMER

OMER S.p.A., founded in Palermo in 1990 as a manufacturer of components for road vehicles, in 1993 began operating in the sector of components and interior furnishings for railway vehicles. Today OMER is an important international operator in the design and production of railway components with a high engineering, design and innovative content, intended for the preparation of high-speed, regional and underground trains. The Company is positioned as a partner of the manufacturers of railway trains, which receive their orders from railway transport operators. The Group is recognized by the main manufacturers of rolling stock and is specialized in the design and production of railway interiors, i.e. internal coatings intended for all areas of the vehicle, of cabins for sanitary modules (so-called toilet module cabins), as well as of the external components of the carriage, such as fairings and doors. The Group's commitment is also made clear by an ESG (Environmental, Social, Governance) profile. The Issuer's products are in fact intended for a sector which cares for the environmental impact such as the railway sector. In this regard, the prevalent use of aluminium inside the trains is oriented towards high recyclability. For more information visit our website: www.omerspa.com

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¹ The value of the backlog is equal to the residual value of the not already completed contractual orders, calculated as the quantities still to be delivered multiplied by the unit order price on a given date.

² The soft backlog is equal to the value of the options contractualized in the framework agreements, exercisable by customers, and not yet exercised at a given date.