

OMER

Sector: *Industrials*

OUTPERFORM

Price: Eu4.56 - Target: Eu5.40

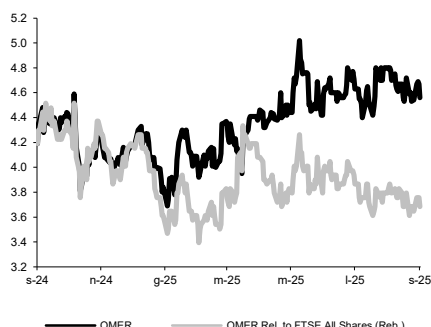
Solid 1H; FY25 Outlook Slightly Tempered by Mix

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Stock Rating				
Rating:	Unchanged			
Target Price (Eu):	Unchanged			
	2025E	2026E	2027E	
Chg in Adj EPS	-13.0%	-11.4%	-5.4%	

Next Event
3Q KPI out 17th of November

OMER - 12M Performance



Stock Data			
Reuters code:	OMR.MI		
Bloomberg code:	OMER IM		
Performance	1M	3M	12M
Absolute	-5.0%	-0.7%	8.8%
Relative	-2.8%	-8.0%	-15.7%
12M (H/L)	5.02/3.69		
3M Average Volume (th):	5.93		

Shareholder Data	
No. of Ord shares (mn):	29
Total no. of shares (mn):	29
Mkt Cap Ord (Eu mn):	131
Total Mkt Cap (Eu mn):	131
Mkt Float - Ord (Eu mn):	33
Mkt Float (in %):	25.6%
Main Shareholder:	
Russello Fam.	74.0%

Balance Sheet Data	
Book Value (Eu mn):	73
BVPS (Eu):	2.53
P/BV:	1.8
Net Financial Position (Eu mn):	21
Enterprise Value (Eu mn):	118

OMER reported solid 1H25 figures, with strong growth driven by the DolceVita (DV) project, which offset a reduction in US activity, hit by the end of the Amtrak contract's life cycle and the delayed start at Metra; Italy was only up slightly, freeing up production capacity for DV. As for the 2025 outlook, DV's contribution to revenues will be greater than previously expected, but adverse mix on *core* projects drives a mid-single-digit cut to operating estimates. We welcome approval of the INNORAIL project and look forward to newflow on Trenitalia's EU expansion plans. We continue to appreciate the company's solid reputation and trusted relationship with train manufacturers in an industry with high entry barriers and growth potential. TP confirmed at €5.4 as lower estimates and dividend payment are offset by a half-year rollover and slightly higher TGR.

■ **1H25 results in line with expectations.** Revenues closed at €47.9mn (exp. €45.5mn), +22% YoY, with DV contributing >€8mn (€6mn exp., 17% of total) vs. no contribution in 1H24, while core activities remained flat. Italian activities (90% of 1H24) showed slight growth while the US (8% of 1H24) declined due to the winding down of the Amtrak project and the delayed start of Metra Chicago. EBITDA was €9.1mn (exp 9.0), +14% YoY with a 19.0% margin vs. 20.2% in 1H24 due to an adverse mix on *core* projects (+new less profitable/-old more profitable), and the temporary decline in the US. Net income was €4.5mn (exp. €5.2mn), stable YoY, after D&A in line, higher net fin. exp. due to non-cash ForEx devaluation and a higher tax rate amid an adverse pre-tax profit mix (-US). Net cash €18.1mn (exp. €19.8mn) due to payment timing mainly linked to DV.

■ **2025 outlook.** The FY25 outlook foresee slightly higher revenues thanks to DV, but with a different mix contribution from newer and older (ie more profitable) *core* projects. DV should contribute €12-13mn (vs. €8mn prev. exp.) with ~€4mn in 2H as OMER works on part of the 2nd train. On the other hand, in 2H *core* activities should continue on a similar, path vs. 1H, with still reduced US volumes (awaiting Metra ramp-up seen in 2026) and slight growth in Italy but with the adverse mix trend explained above. All in all, we see revenues of ~€90mn (vs. €87mn prev.), but slightly lower EBITDA of €18.0mn (vs. €19.3mn) for a 20.0% margin (vs. 22.2% prev.).

■ **Backlog update.** Hard backlog reached €169mn (1.8x LTM sales), up from €164-166mn in 4Q24/1Q25, thanks to the conversion of options on tenders already awarded. On the other hand, the soft backlog declined to €171mn (3.7x LTM sales) vs. €228/206mn in 4Q24/1Q25, due to low order intake and Alstom's decision to waive options on the remaining C30 Metro Stockholm items. After significant contract awards in 2024, we believe a slower order intake is natural. At the same time, management argued that the platform contract for the ETR1000 with Hitachi (i.e. the Frecciarossa train) could see major volumes in the coming years in light of Trenitalia's plan to expand to Europe ([link](#)).

■ **INNORAIL programme approved.** OMER has officially received Invitalia approval of its INNORAIL development programme. The programme foresees maximum investments of ~€28mn over the next 36 months to support the industrial development of the Carini production site. The aim is to prepare for higher production volumes, improve operating efficiency and reduce time-to-market. The programme will receive a non-repayable grant of up to 50%.

■ **Change in est. & valuation.** In light of the abovementioned trends, we cut our operating estimates by 6% and EPS by 9%. We value the stock based on the ROIC/WACC framework with average ROIC of ~21% between 2024-26, WACC of 8.5% and TGR of 1.5% (vs 1.0% prev. due to execution since IPO) to which we add €0.07/share from the DV project.

Key Figures & Ratios	2023A	2024A	2025E	2026E	2027E
Sales (Eu mn)	67	84	90	84	87
EBITDA Adj (Eu mn)	15	19	18	18	19
Net Profit Adj (Eu mn)	8	11	10	10	11
EPS New Adj (Eu)	0.293	0.389	0.341	0.346	0.375
EPS Old Adj (Eu)	0.293	0.389	0.392	0.391	0.396
DPS (Eu)	0.060	0.070	0.000	0.000	0.000
EV/EBITDA Adj	4.8	5.2	6.6	5.7	4.7
EV/EBIT Adj	6.0	6.5	8.6	7.6	6.3
P/E Adj	15.5	11.7	13.4	13.2	12.2
Div. Yield	1.3%	1.5%	0.0%	0.0%	0.0%
Net Debt/EBITDA Adj	-1.3	-1.1	-1.2	-2.1	-2.6

OMER – Key Figures						
Profit & Loss (Eu mn)	2022A	2023A	2024A	2025E	2026E	2027E
Sales	63	67	84	90	84	87
EBITDA	14	15	19	18	18	19
EBIT	11	12	15	14	13	14
Financial Income (charges)	-0	-1	0	-0	0	1
Associates & Others	0	0	0	0	0	0
Pre-tax Profit	11	11	15	14	14	15
Taxes	-3	-3	-4	-4	-4	-4
Tax rate	24.8%	26.6%	26.9%	28.0%	27.0%	27.0%
Minorities & Discontinued Operations	0	0	0	0	0	0
Net Profit	8	8	11	10	10	11
EBITDA Adj	14	15	19	18	18	19
EBIT Adj	11	12	15	14	13	14
Net Profit Adj	8	8	11	10	10	11
Per Share Data (Eu)	2022A	2023A	2024A	2025E	2026E	2027E
Total Shares Outstanding (mn) - Average	29	29	29	29	29	29
Total Shares Outstanding (mn) - Year End	29	29	29	29	29	29
EPS f.d	0.291	0.293	0.389	0.341	0.346	0.375
EPS Adj f.d	0.291	0.293	0.389	0.341	0.346	0.375
BVPS f.d	1.694	1.931	2.262	2.533	2.880	3.254
Dividend per Share ORD	0.050	0.060	0.070	0.000	0.000	0.000
Dividend per Share SAV	0.000	0.000	0.000	0.000	0.000	0.000
Dividend Payout Ratio (%)	17.2%	20.5%	18.0%	0.0%	0.0%	0.0%
Cash Flow (Eu mn)	2022A	2023A	2024A	2025E	2026E	2027E
Gross Cash Flow	11	11	15	14	14	16
Change in NWC	-16	5	-8	-5	8	2
Capital Expenditure	-4	-5	-4	-6	-6	-6
Other Cash Items	0	0	-1	0	0	0
Free Cash Flow (FCF)	-9	12	2	3	17	12
Acquisitions, Divestments & Other Items	0	0	0	0	0	0
Dividends	0	-1	-2	-2	0	0
Equity Financing/Buy-back	0	0	0	0	0	0
Change in Net Financial Position	-9	10	0	1	17	12
Balance Sheet (Eu mn)	2022A	2023A	2024A	2025E	2026E	2027E
Total Fixed Assets	14	16	17	19	20	22
Net Working Capital	25	20	29	33	25	22
Long term Liabilities	-0	-0	-1	-1	-1	-1
Net Capital Employed	39	35	45	51	44	43
Net Cash (Debt)	10	20	20	21	38	50
Group Equity	49	55	65	73	82	93
Minorities	0	0	0	0	0	0
Net Equity	49	55	65	73	82	93
Enterprise Value (Eu mn)	2022A	2023A	2024A	2025E	2026E	2027E
Average Mkt Cap	89	81	107	131	131	131
Adjustments (Associate & Minorities)	-14	-11	-11	-9	-9	-9
Net Cash (Debt)	10	20	20	21	38	50
Enterprise Value	93	73	98	118	101	89
Ratios (%)	2022A	2023A	2024A	2025E	2026E	2027E
EBITDA Adj Margin	21.8%	22.4%	22.3%	20.0%	21.2%	21.8%
EBIT Adj Margin	17.8%	18.0%	17.9%	15.3%	15.8%	16.3%
Gearing - Debt/Equity	-19.7%	-35.8%	-30.7%	-29.3%	-46.3%	-53.6%
Interest Cover on EBIT	57.0	17.8	nm	67.0	nm	nm
Net Debt/EBITDA Adj	-0.7	-1.3	-1.1	-1.2	-2.1	-2.6
ROACE*	37.3%	32.6%	37.4%	28.7%	27.9%	32.3%
ROE*	18.8%	16.2%	18.5%	14.2%	12.8%	12.2%
EV/CE	3.1	1.9	2.4	2.5	2.1	2.0
EV/Sales	1.5	1.1	1.2	1.3	1.2	1.0
EV/EBITDA Adj	6.8	4.8	5.2	6.6	5.7	4.7
EV/EBIT Adj	8.3	6.0	6.5	8.6	7.6	6.3
Free Cash Flow Yield	-6.4%	8.2%	1.7%	2.4%	12.1%	8.4%
Growth Rates (%)	2022A	2023A	2024A	2025E	2026E	2027E
Sales	10.9%	6.3%	24.8%	7.0%	-6.4%	3.5%
EBITDA Adj	-13.7%	9.7%	23.9%	-3.9%	-1.0%	6.5%
EBIT Adj	-20.0%	7.4%	23.8%	-8.2%	-3.2%	6.2%
Net Profit Adj	-20.2%	0.8%	32.5%	-12.2%	1.5%	8.2%
EPS Adj	-20.1%	0.9%	32.5%	-12.2%	1.5%	8.2%
DPS	-82.1%	20.0%	16.7%	nm		

*Excluding extraordinary items Source: Intermonte SIM estimates

1H25 results

1H25 results

Income Statement	1Q24A	2Q24A	1H24A	2H24A	2024A	1Q25A	2Q25A	1H25A	2H25E	2025E	1H25E	A/E %
Revenues	19.2	20.1	39.3	44.7	84.0	22.4	25.5	47.9	42.0	89.9	45.5	+5%
YoY growth %	+23%	+16%	+19%	+30%	+25%	+17%	+27%	+22%	-6%	+7%	+16%	
Adj. EBITDA	3.8	4.2	8.0	10.8	18.7	3.5	5.6	9.1	8.9	18.0	9.0	+1%
YoY growth %	+23%	+2%	+11%	+36%	+24%	-8%	+34%	+14%	-17%	-4%	+13%	
Margin %	19.8%	20.7%	20.2%	24.1%	22.3%	15.6%	21.9%	19.0%	21.2%	20.0%	19.8%	
- D&A			-1.7	-2.0	-3.7			-2.0	-2.2	-4.2	-2.0	
Adj. EBIT			6.2	8.8	15.0			7.0	6.7	13.8	7.0	+1%
YoY growth %			+8%	+38%	+24%			+13%	-23%	-8%	+12%	
Margin %			15.9%	19.6%	17.9%			14.7%	16.1%	15.3%	15.3%	
- Fin. inc. & char.			0.0	0.2	0.2			-0.6	0.4	-0.2	0.1	
Pre-tax Income			6.3	8.9	15.2			6.5	7.1	13.6	7.1	-9%
- Tax income			-1.7	-2.3	-4.1			-2.0	-1.8	-3.8	-1.9	
Tax rate %			27.9%	26.2%	26.9%			30.6%	25.6%	28.0%	27.0%	
Net Income			4.5	6.6	11.1			4.5	5.3	9.8	5.2	-13%
YoY growth %			+23%	+40%	+33%			-1%	-20%	-12%	+14%	
Margin %			11.5%	14.8%	13.3%			9.3%	12.6%	10.9%	11.3%	
NOSH			28.6	28.6	28.6			28.6	28.6	28.6	28.6	
Adj. EPS			0.16	0.23	0.39			0.16	0.19	0.34	0.18	-13%
YoY growth %			+23%	+40%	+33%			-1%	-20%	-12%	+14%	
Cash flow from op.			1.4	5.1	6.5			3.0	6.4	9.4	4.9	
Capex			-1.5	-2.6	-4.1			-3.0	-3.0	-6.0	-3.0	
FCF			-0.2	2.5	2.3			0.0	3.4	3.4	1.9	
Div., Buyb., Eq. fin.			-1.7	0.0	-1.7			-2.0	0.0	-2.0	-2.0	
Others			-0.5	0.0	-0.6			0.2	-0.2	0.0	0.0	
Change in NFP			-2.4	2.5	0.1			-1.8	3.2	1.4	-0.1	
Net debt/(cash)	-21.0	-17.4	-17.4	-19.9	-19.9	-18.8	-18.1	-18.1	-21.3	-21.3	-19.8	-9%
Key Financial ratio	1Q24A	2Q24A	1H24A	2H24A	2024A	1Q25A	2Q25A	1H25A	2H25E	2025E	1H25E	A/E %
Hard backlog	124	122	122	164	164	166	169	169	167	167		
vs LTM sales	1.7x	1.7x	1.7x	2.0x	2.0x	1.9x	1.8x	1.8x	1.9x	1.9x		
Soft backlog	245	229	229	228	228	206	171	171	228	228		
vs LTM sales	5.2x	4.8x	4.8x	4.7x	4.7x	4.3x	3.7x	3.7x	4.4x	4.4x		

Source: Company data & Intermonte SIM Estimates

Change in estimates

Change in estimates

	2025E	New 2026E	2027E	2025E	Old 2026E	2027E	2025E	Δ % 2026E	2027E
Revenues	89.9	84.2	87.1	86.9	87.0	87.8	+3%	-3%	-1%
YoY growth %	+7%	-6%	+4%	+3%	+0%	+1%			
Adj. EBITDA	18.0	17.8	19.0	19.3	19.3	19.5	-7%	-8%	-3%
YoY growth %	-4%	-1%	+7%	+3%	+0%	+1%			
Adj. EBITDA margin %	20.0%	21.2%	21.8%	22.2%	22.2%	22.2%			
Adj. EBIT	13.8	13.3	14.2	15.2	14.9	15.0	-7%	-8%	-3%
YoY growth %	-8%	-3%	+6%	+1%	-2%	+0%			
Adj. EBIT margin %	15.3%	15.8%	16.3%	17.5%	17.2%	17.1%			
Adj. EPS	0.34	0.35	0.37	0.39	0.39	0.40	-13%	-11%	-5%
YoY growth %	-12%	+1%	+8%	+1%	-0%	+1%			
Net debt/(cash)	-21.3	-38.2	-49.9	-30.9	-41.4	-52.0	-31%	-8%	-4%
Net Debt/EBITDA Adj.	-1.2x	-2.1x	-2.6x	-1.6x	-2.1x	-2.7x			

Source: Intermonte SIM

Financials

Financials

Income Statement	2020A	2021A	2022A	2023A	2024A	2025E	2026E	2027E
Revenues	40.8	57.1	63.3	67.3	84.0	89.9	84.2	87.1
YoY growth %	+22%	+40%	+11%	+6%	+25%	+7%	-6%	+4%
- Cost of production	-13.8	-19.2	-23.6	-23.7	-29.9	-31.5	-29.1	-29.6
- Total OpEx	-17.8	-21.9	-25.9	-28.5	-35.4	-40.4	-37.2	-38.6
Adj. EBITDA	9.2	16.0	13.8	15.1	18.7	18.0	17.8	19.0
YoY growth %	+48%	+73%	-14%	+10%	+24%	-4%	-1%	+7%
Adj. EBITDA margin %	22.5%	28.0%	21.8%	22.4%	22.3%	20.0%	21.2%	21.8%
- D&A	-1.2	-1.9	-2.5	-3.0	-3.7	-4.2	-4.5	-4.8
Adj. EBIT	8.0	14.1	11.3	12.1	15.0	13.8	13.3	14.2
YoY growth %	+51%	+76%	-20%	+7%	+24%	-8%	-3%	+6%
Adj. EBIT margin %	19.6%	24.7%	17.8%	18.0%	17.9%	15.3%	15.8%	16.3%
- Non-recurring	0.0	-0.3	0.0	0.0	0.0	0.0	0.0	0.0
- Financial income & charges	-0.2	0.0	-0.2	-0.7	0.2	-0.2	0.2	0.5
Pre-tax Income	7.8	13.8	11.1	11.4	15.2	13.6	13.6	14.7
- Tax income	-1.5	-3.6	-2.8	-3.0	-4.1	-3.8	-3.7	-4.0
Tax rate %	19.4%	25.9%	24.8%	26.6%	26.9%	28.0%	27.0%	27.0%
Net Income	6.3	10.2	8.3	8.4	11.1	9.8	9.9	10.7
YoY growth %	+28%	+62%	-18%	+1%	+33%	-12%	+1%	+8%
Net Income margin %	15.5%	17.9%	13.2%	12.5%	13.3%	10.9%	11.8%	12.3%
- Minorities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income attr. to shareh.	6.3	10.2	8.3	8.4	11.1	9.8	9.9	10.7
NOSH	28.8	28.8	28.7	28.6	28.6	28.6	28.6	28.6
Adj. EPS	0.22	0.36	0.29	0.29	0.39	0.34	0.35	0.37
YoY growth %	+53%	+65%	-20%	+1%	+33%	-12%	+1%	+8%
Condensed Balance Sheet	2020A	2021A	2022A	2023A	2024A	2025E	2026E	2027E
Net working capital	16.1	9.2	24.9	19.7	28.6	33.2	24.7	22.3
Non-current asset/(liab.)	11.5	12.3	14.1	15.8	16.3	18.1	19.6	21.0
Net capital employed	27.5	21.5	39.0	35.5	44.9	51.3	44.3	43.3
Net debt/(cash)	3.5	-18.7	-9.6	-19.8	-19.9	-21.3	-38.2	-49.9
Minorities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Equity	24.1	40.2	48.6	55.3	64.8	72.5	82.5	93.2
Invested capital	27.5	21.5	39.0	35.5	44.9	51.3	44.3	43.3
Cash flow Statment	2020A	2021A	2022A	2023A	2024A	2025E	2026E	2027E
Net Income	6.3	10.2	8.3	8.4	11.1	9.8	9.9	10.7
D&A	1.2	1.9	2.5	3.0	3.7	4.2	4.5	4.8
Change in NWC & Oth.	-5.9	5.2	-16.1	5.1	-8.3	-4.6	8.5	2.4
Cash flow from operations	1.6	17.3	-5.3	16.5	6.5	9.4	22.9	18.0
Capex	-3.1	-3.2	-4.0	-4.9	-4.1	-6.0	-6.0	-6.2
FCF	-1.5	14.1	-9.3	11.6	2.3	3.4	16.9	11.8
Acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Div., Buyb., Equity fin.	-2.0	7.8	-0.2	-1.6	-1.7	-2.0	0.0	0.0
Others	0.5	0.3	0.3	0.2	-0.6	0.0	0.0	0.0
Change in NFP	-3.0	22.2	-9.1	10.2	0.1	1.4	16.9	11.8
Key Financial ratio	2020A	2021A	2022A	2023A	2024A	2025E	2026E	2027E
Hard backlog	118	113	116	125	164	167	171	174
Hard backlog vs Net Sales	2.9x	2.0x	1.8x	1.9x	2.0x	1.9x	2.0x	2.0x
NWC/Sales %	39%	16%	39%	29%	34%	37%	29%	26%
CapEx/Sales %	-8%	-6%	-6%	-7%	-5%	-7%	-7%	-7%
Net Debt/EBITDA Adj.	0.4x	-1.2x	-0.7x	-1.3x	-1.1x	-1.2x	-2.1x	-2.6x
FCF conversion %	-17%	89%	-67%	77%	13%	19%	95%	62%
ROCE %	29%	66%	29%	34%	33%	27%	30%	33%
ROE %	26%	26%	17%	15%	17%	13%	12%	12%

Source: Company data & Intermonte SIM Estimates

Valuation summary

Valuation summary

	2025E	2026E	2027E	Average
EBIT group	13.8	13.3	14.2	
DolceVita contribution	1.1	0.2	0.0	
EBIT	12.7	13.2	14.2	
TAX RATE %	28.0%	27.0%	27.0%	
NOPAT	9.2	9.6	10.3	
INVESTED CAPITAL	51.3	44.3	43.3	
ROIC	17.9%	21.7%	23.9%	21.2%
WACC	8.5%	8.5%	8.5%	
TG	1.5%	1.5%	1.5%	
Fair EV/EBIT multiple	9.6x	9.8x	9.8x	9.8x
Enterprise value (EV)	122.3	128.9	139.5	
Net debt/(cash)	-21.3	-38.2	-49.9	
Factoring	8.8	8.8	8.8	
Dividends	0.0	0.0	0.0	
Equity (E)	134.8	158.2	180.6	
NOSH	28.6	28.6	28.6	
TP	4.7	5.5	6.3	
Discount factor	1.04	0.96	0.89	
Target price (TP)	4.9	5.3	5.6	5.3
La Dolce Vita (2 trains seen as "one-off")				0.07
Target price final				5.4
Actual share price				4.7
Upside/(Downside)				+13%

		TGR		
		0.0%	1.5%	3.0%
WACC	7.5%	5.4	6.1	7.3
	8.5%	4.9	5.4	6.1
	9.5%	4.4	4.8	5.3

Source: Intermonte SIM

Multiples and performance

Market multiples

Company	EV_EBITDA			EV_EBIT			PE		
	2024	2025	2026	2024	2025	2026	2024	2025	2026
OMER	6.5x	6.6x	5.7x	8.1x	8.6x	7.6x	11.7x	13.4x	13.2x
Alstom	6.5x	6.2x	5.1x	9.5x	8.4x	6.7x	69.0x	12.1x	9.8x
Constr. Aux.	6.2x	5.5x	4.9x	9.2x	7.9x	6.9x	16.4x	11.7x	9.7x
Knorr-Bremse	10.7x	10.1x	8.6x	15.4x	13.8x	11.6x	28.6x	19.9x	16.9x
Stadler Rail	7.4x	7.8x	6.0x	16.2x	13.8x	9.4x	52.5x	18.7x	10.7x
Talgo		10.5x	8.6x		16.4x	12.8x	13.6x	36.1x	17.9x
Vossloh	11.8x	11.2x	9.5x	18.1x	18.0x	14.6x	26.3x	25.1x	19.6x
Somec	5.7x	4.7x	3.7x	12.6x	7.3x	5.3x	21.6x	15.7x	10.4x
Median	7.0x	7.8x	6.0x	14.0x	13.8x	9.4x	26.3x	18.7x	10.7x
Vs Median	-7%	-16%	-6%	-42%	-38%	-19%	-55%	-28%	23%

Source: Intermonte SIM & FactSet

Stock performance

Company	1m	3m	6m	YTD	1y	2y	3y	10y	Since IPO
OMER	-5%	-1%	+6%	+8%	+11%	+59%	+85%		+41%
Alstom	-0%	+8%	-3%	-1%	+18%	-1%	+31%	+5%	-33%
Constr. Aux.	-3%	+13%	+27%	+48%	+44%	+72%	+122%	+117%	+51%
Knorr-Bremse	-13%	-7%	-9%	+14%	+2%	+41%	+92%		-9%
Stadler Rail	-13%	+4%	-8%	+1%	-22%	-40%	-26%		-45%
Talgo	-4%	-5%	-17%	-15%	-19%	-22%	+14%	-38%	-35%
Vossloh	+2%	+18%	+48%	+115%	+93%	+138%	+197%	+68%	+130%
Somec	+7%	+14%	+43%	+33%	-4%	-51%	-39%		-49%
Average	-4%	+6%	+11%	+25%	+25%	+59%	+38%	+6%	

Source: FactSet

OMER in brief

Company description

A leading supplier of interiors for train manufacturers. Established in Palermo in 1990, OMER is engaged in the design and manufacture of interior furnishings for the railway sector. Within the rail market, OMER is positioned as a supplier of leading train manufacturers, such as Alstom, Bombardier, Hitachi and Siemens Mobility, providing custom-made products in accordance with the specifications for individual projects. Its product portfolio is divided into three main categories: i) interiors, such as window panels and luggage racks; ii) cabins for toilet modules; iii) fairings & doors. The company entered the Luxury train market in 2022 through the La Dolce Vita project promoted by Arsenale SpA.

Management

CEO: G. Russello

Chairman: G. Russello

CFO: S. Giosuè

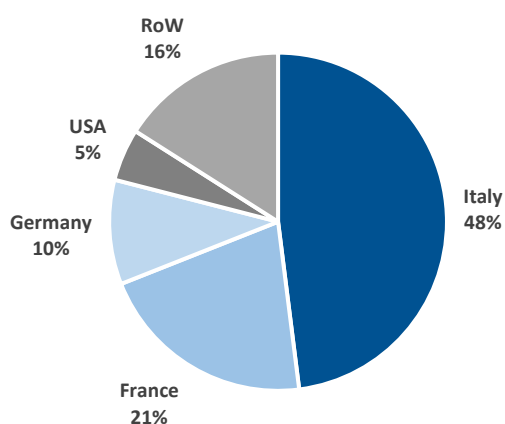
Next BoD renewal: Spring, 2027

BoD independent members: 1/5

Shareholders

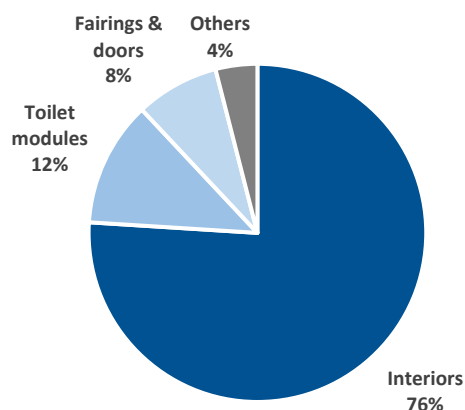
Russello Family	74.0%
Market/others	25.6%

Net sales breakdown by geographical area (2023A)



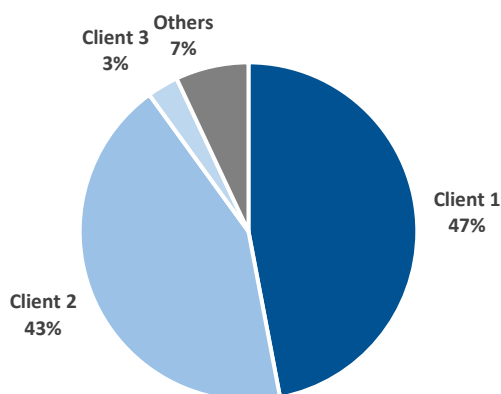
Source: company data

Net sales breakdown by product (2023A)



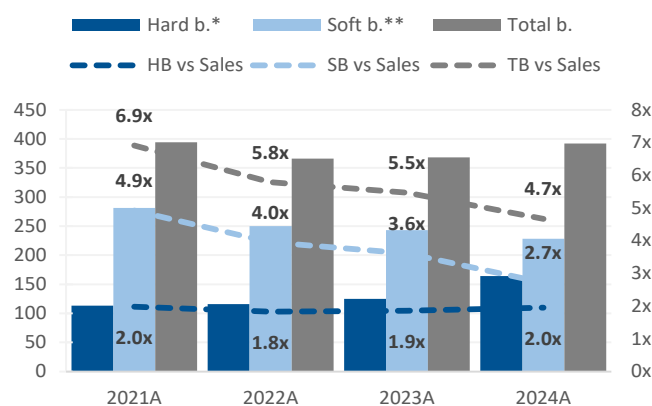
Source: company data

Client concentration (2023A)



Source: company data

Backlog and coverage ratio



Source: company data

* Hard Backlog = signed framework agreement and production order received

** Soft-Backlog = signed framework agreement, awaiting production order

DETAILS ON STOCKS RECOMMENDATION

Stock NAME	OMER		
Current Recomm:	OUTPERFORM	Previous Recomm:	OUTPERFORM
Current Target (Eu):	5.40	Previous Target (Eu):	5.40
Current Price (Eu):	4.56	Previous Price (Eu):	4.20
Date of report:	26/09/2025	Date of last report:	28/03/2025

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The main methods used to evaluate financial instruments and set a target price for 12 months after the investment recommendation are as follows:

- Discounted cash flow (DCF) model or similar methods such as a dividend discount model (DDM)
- Comparison with market peers, using the most appropriate methods for the individual company analysed: among the main ratios used for industrial sectors are price/ earnings (P/E), EV/EBITDA, EV/EBIT, price /sales
- Return on capital and multiples of adjusted net book value are the main methods used for banking sector stocks, while for insurance sector stocks return on allocated capital and multiples on net book value and embedded portfolio value are used
- For the utilities sector comparisons are made between expected returns and the return on the regulatory asset base (RAB)

Some of the parameters used in evaluations, such as the risk-free rate and risk premium, are the same for all companies covered, and are updated to reflect market conditions. Currently a risk-free rate of 4.0% and a risk premium between 5.5% - 6.0% are being used.

Frequency of research: quarterly.

Reports on all companies listed on the FTSEIMIB40 Index, most of those on the MIDEX Index and the main small caps (regular coverage) are published at least once per quarter to comment on results and important newsflow.

A draft copy of each report may be sent to the subject company for its information (without target price and/or recommendations), but unless expressly stated in the text of the report, no changes are made before it is published.

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BUY: stock expected to outperform the market by over 25% over a 12 month period;

OUTPERFORM: stock expected to outperform the market by between 10% and 25% over a 12 month period;

NEUTRAL: stock performance expected at between +10% and - 10% compared to the market over a 12 month period;

UNDERPERFORM: stock expected to underperform the market by between -10% and -25% over a 12 month period;

SELL: stock expected to underperform the market by over 25% over a 12 month period.

Prices: The prices reported in the research refer to the price at the close of the previous day of trading

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As at 26 September 2025 Intermonte's Research Department covered 132 companies. Intermonte's distribution of stock ratings is as follows:

BUY:	30.30%
OUTPERFORM:	38.64%
NEUTRAL:	31.06%
UNDERPERFORM:	00.00%
SELL:	00.00%

The distribution of stock ratings for companies which have received corporate finance services from Intermonte in the last 12 months (77 in total) is as follows:

BUY:	49.35%
OUTPERFORM:	32.47%
NEUTRAL:	18.18%
UNDERPERFORM:	00.00%
SELL:	00.00%

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